

SUPERYACHT LIFE CYCLE

Your complete treasury and payment solution for yacht operations



Centtrip

Supporting every stage of yacht management and the superyacht lifecycle.

Banking for big boats isn't easy. It's hard to bend the needs of a multi-million dollar floating concern to the constraints of a typical business bank.



That's why you need an alternative banking solution like Centtrip.

With over 10 years' experience of working with the world's largest superyachts, their captains, management companies and owners, we can support your boat at every stage of its lifecycle.

We help minimise risk and cost on milestone payments during a build.

With speedy, streamlined onboarding, we can have your new yacht ready to

make and receive payments within days and, when it comes to refit, we can help hedge the risk of foreign currency stage payments.

Our real-time reporting, expense and cash management features, and direct integration to leading yacht management and accounting solutions, streamline your management and finance workflows and mean you are always in control of cost.

"Speed and service are paramount within the yachting industry. The Client Support team at Centtrip are second to none, always on hand to make our lives easier and subsequently our clients'. The technology platform that Centtrip has, is clear, fast and effective. It's great to have a financial partner that is not only trustworthy and competent but that also has an in depth understanding of the luxury yachting space."

PHILLIP HOLDEN, MANAGEMENT DIRECTOR, BLUEWATER YACHTING

From daily operations, through charter, to refit and even sale or purchase, Centtrip helps manage your money across the complete superyacht lifecycle.



We offer alternative banking solutions tailored to the needs of superyachts and the wider maritime sector.



We help manage the receipt and use of charter APAs.



We provide our multi-currency account, card and expense solution to streamline operations.



We help hedge your foreign exchange risk on large cash flows.



Innovative treasury and payment solutions for every stage of the superyacht lifecycle.



Yacht operations



Charter APA management



Provisioning and procurement



Agency fees, marina fees and bunkering



Payroll and crew management



Refits and major maintenance



Yacht sale and purchase



Secure and straightforward yacht accounting



Yacht operations

Protect and support your superyacht operations with a finance and expense management solution that adapts to complex international structures.

With Centtrip, you can create the account structure that maps to your requirements: yacht management, operational budget, crew management, charter.

Whatever you need, you decide.

- ✔ Super-fast set-up with dedicated multi-currency accounts.
- ✔ Hold all major currencies in your Centtrip account and convert currencies at live market rates.
- ✔ Integrate with your yacht management and accounting software using our API integration with leading industry packages, including Xero, Deep Blue Soft and Aquator.
- ✔ As many high-limit, multi-currency cards as you need: captain and key crew; operations and charter.
- ✔ Easily allocate budgets and cards per department or cost centre.
- ✔ Map transactions to your chart of accounts with custom expense labels.
- ✔ Send international, multi-currency, and domestic payments, individually or in batches.
- ✔ Protect your budget with currency hedging and expert support from the Centtrip Dealing Desk.
- ✔ Leverage our deep understanding and experience of the superyacht sector.
- ✔ Control your costs with our transparent fee structure.
- ✔ Secure your funds with our segregated, safeguarding accounts.

“When we provide management proposals now, we highlight the flexibility we can offer with quick account opening, individual cards on a very swift basis, the digital online access, and the high level of control you have over the account and all cards. Our management package now is industry leading and that’s down to Centtrip. Centtrip gives us a competitive edge.”

ROB DOLLING, DIRECTOR OF SALES & PURCHASE,
MANAGEMENT AND NEW CONSTRUCTION, VERPEKA DOLLING



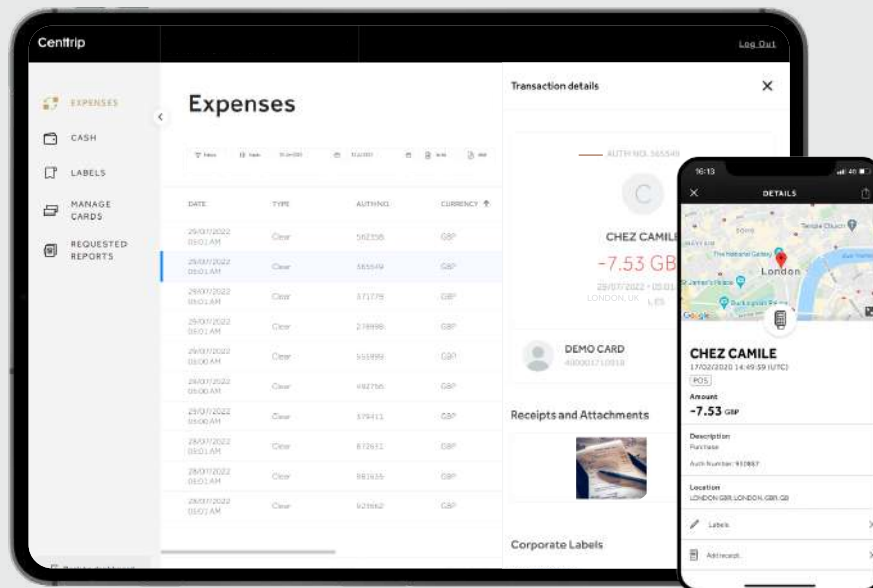


Charter APA management

Easily manage multiple, consecutive charters with separate operating accounts.

With Centtrip, you can create separate multi-currency operating accounts for consecutive charters and keep the accounting simple.

- ✓ Use prepaid, multi-currency expense cards to manage provisioning and purchases on behalf of guests: Charter A, Charter B, etc.
- ✓ Track charter expenditure through our expense management feature, including receipt capture and notes.
- ✓ Reconcile and report, quickly and easily, for end-of-charter with tailored, real-time reporting, transaction coding and receipt capture.
- ✓ Issue cards to all key crew members to meet guest requests: captain, chef, stewards, whatever you require.
- ✓ Track and manage cash transactions with our Cash Manager feature.
- ✓ No more missing receipts, unexpected costs or unaccounted expenses.
- ✓ Easily separate and manage yacht operations from the costs of each successive charter.
- ✓ Stay in control of multiple charters and yachts, wherever you or your crews are, with the multi-award-winning Centtrip app.
- ✓ Easily split and distribute end of charter gratuities with multi-currency batch payments.



“Centtrip has enabled us to remove the need for cash onboard our vessels, which benefits our business, our captains and our clients. The real-time reporting features keep us up to date 24/7 enabling our captains to stay on budget and know in advance if more funds will be required. It gives us the ability to instantly reconcile accounts when dealing with back to back charters as well as provide the charterer with details for expenditures straight away.”

MARIA GIOVANNIELLO, DIRECTOR OF FINANCE AND HR,
NORTHROP & JOHNSON



Provisioning and procurement

Restock your yacht and easily manage procurement services.

- ✔ Control multiple, independent entities from a secure, single login with our award-winning app and desktop.
- ✔ Settle monthly accounts payable and urgent one-off purchases with international, multi-currency, and domestic payments, individually or in batches.
- ✔ Send fee-free payments between Centrip accounts with CentripNow.
- ✔ Empower captains to make one-time purchases with our high-limit multi-currency card.
- ✔ Hold all major currencies in your Centrip account and convert at live market rates.
- ✔ Plan ahead for international spending with our foreign exchange Dealing Desk.
- ✔ Streamline workflows by integrating Centrip with your accounting and yacht management systems.



Agency fees, marina fees and bunkering

Efficiently meet costs at every port of call, however unexpected.

- ✔ Make international bank payments quickly and cost-effectively.
- ✔ Send fee-free payments between Centrip accounts with CentripNow.
- ✔ Enable captains to meet local fees with the highest card transaction limits in the industry.
- ✔ Spend up to €150,000 in a single transaction, in store or online.
- ✔ Pre-load cards with funds and instantly top up (or remove) as required.
- ✔ Hold up to €350,000, in multiple currencies, on a single card and avoid foreign currency transaction fees.
- ✔ Withdraw up to €4,000 daily from ATMs anywhere in the world.
- ✔ Manage expenditure through our expense management feature, including receipt capture and administrators or cardholders notes.



Payroll and crew management

Ensure best rates and efficient processing for crew payroll.

- ✓ Enable crew members to choose their currency and pay salaries in consolidated international, multi-currency batch payments.
- ✓ Plan ahead for international payments with support from the Centtrip foreign exchange Dealing Desk.
- ✓ Make fee-free transfers between Centtrip accounts where management company, crewing agency or owner use Centtrip.
- ✓ Save on transaction fees for regular crew payments.
- ✓ Share real-time transaction data directly with your yacht management and accounting solutions using our API integrations with Xero, Deep Blue Soft, Aquator and other leading packages.





Refits and major maintenance

Make milestone or stage payments and pay professional fees quickly and cost-effectively.

- ✔ Easily manage shipyard stage payments and professional fees for project management and design with a dedicated, multi-currency Centtrip account.
- ✔ Save money on exchange rates and bank transaction fees
- ✔ All your payments in a single, safe-guarded account.
- ✔ Minimise exchange rate risk on future payments with currency hedging and support from the Centtrip foreign exchange Dealing Desk.

FOREIGN EXCHANGE RISK

Reduce hidden risk and costs on your yacht refit

A high-quality yacht refit requires a significant investment. Yet, if your budget is in a different currency to the refit location, foreign exchange can pose a costly risk.

You won't see the true, final cost until associated exchange rates are known, and with stage payments typically spread over months or years, accurately predicting these rates is challenging.

Our currency experts can help

We work with you to develop a currency strategy that reduces FX exposure and costs.

With access to some of the most competitive rates on the market, our unmatched expertise and market insight, we can help you achieve maximum value, whilst delivering certainty on your costs.



Yacht sale and purchase

Save money and reduce risk on the largest transactions.

- ✔ Create a dedicated multi-currency account with super-fast set-up so you can start receiving or sending funds directly.
- ✔ Control your costs with our transparent fee structure.
- ✔ Secure your funds with our segregated, safeguarding accounts. Centtrip is authorised and regulated by the Financial Conduct Authority (FCA) as an Electronic Money Institution (EMI).
- ✔ Hold all major currencies in your Centtrip account and convert at live market rates.
- ✔ Easily receive funds from multiple sources in various currencies.
- ✔ Protect your budget with currency hedging for future stage payments, with support from our Dealing Desk.





Secure and straightforward yacht accounting

Save money and reduce risk on the largest transactions.



Designed to meet the complex needs of multinational corporate structures.



Dedicated multi-currency accounts and cards.



Define the internal controls, reporting and authorisation hierarchies you need.



Set card alerts, limits and features on a per card, per user basis.



Adopt a cashless cruising policy.



Funds secured in segregated, safeguarding accounts.



Empower your crew and retain real-time visibility and control.



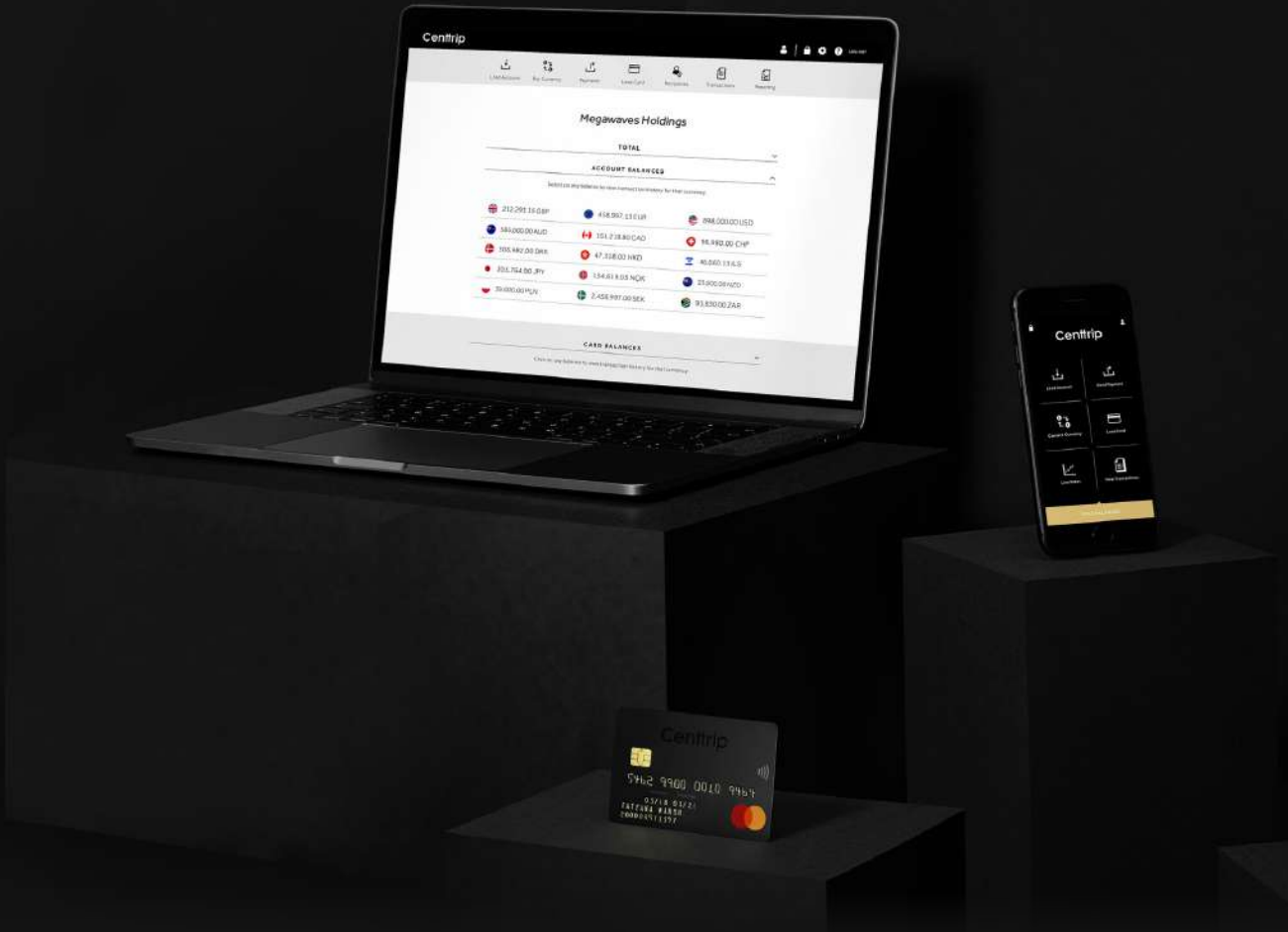
Instantly lock and unlock individual cards.



Securely manage multiple separate entities or cost centres from a single interface.

“Our captains can now monitor clients’ APA in real time ... The Centtrip app is ideal because it’s really user-friendly and gives captains real-time reporting of transactions, 24/7 from anywhere in the world.

FARID EL KHAZZAR, CHARTER ACCOUNTANT, EDMISTON





Our unique approach

Designed to meet the unique needs of businesses that manage multiple, internationally mobile teams and assets, Centtrip offers unparalleled customer support and service.

- 1 Extension of your team**
We believe in building client relationships based on trust and work with you to create solutions to all your payment and expense management needs.
- 2 Award-winning technology**
Our smart account, card and app are built on innovative API-driven technology which has won multiple global technology awards.
- 3 Unrivalled expertise**
We understand your world and your business and have experts in banking, foreign exchange, international payments, compliance and technology.
- 4 Transparent pricing structure**
We provide fair and transparent pricing that is both clear and competitive. All fees are guaranteed and tailored to your specific needs.
- 5 Your security is our highest priority**
Authorised and regulated by the Financial Conduct Authority (FCA) as an Electronic Money Institution (EMI), we adhere to strict protocols to maintain best-in-class compliance procedures and ensure total security of your finances and data.

A multi-award-winning financial technology company with a global reach.

Real-time treasury and payment solutions for organisations of all sizes.

Our cutting-edge technology is used by clients around the globe, superyachts of course, but also music's biggest, global touring acts, film and television production companies, touring arts companies, private aviation fleets and more. Today, Centtrip supports over 50% of the world's superyachts (i.e. vessels of 40m length or longer) and counts many LYBRA, MYBA and IYBA members as clients.

To discuss how Centtrip can support your yacht operations, contact us today at marine@centtrip.com.

AWARDS & ACCOLADES

- ✓ J.P. Morgan Private Bank, Top 200 Female-Powered Businesses 2022
- ✓ The Sunday Times Tech Track 100, 2020
- ✓ Dun & Bradstreet Accelerate50, 2020
- ✓ FXC Intelligence, Cross-Border Payments 150 (2020)
- ✓ Wealth & Finance Fintech Awards, Best Global Payments & FX Platform (2020)
- ✓ Moneyfacts Awards, Five Star Rating, Prepaid card (2020)



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